

**Sales & Marketing-CM**  
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**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

**No. 19-2/2013-S&M-CM/5**

**Dated: 10.02.2014**

To

The Chief General Managers  
All Telecom Circles/Districts  
BSNL

**Sub: FOS support to Franchisees-reg.**

**Ref: This office letter no. 19-1/2009-S&M-CM dated 19.01.2010**

Vide this office letter no. 19-2/2013-S&M-CM dated 11.11.2013, FOS support to franchisees was re-introduced to boost the sale of CM products during 100 days programme and was applicable up-to 31.01.2014.

Approval of competent authority is hereby conveyed for extension of FOS support w.e.f. 01.02.2014 to 31.03.2014.

(Upendra Bakolia)  
Addl. GM (S&M)-CM